**Please note\*: Learning Outcomes will run concurrent with 37 relevant outcomes as part of new Junior Certificate Business course**

**New Junior Certificate Business: Third Year Scheme**

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| **Week** | **Chapter** | **Topic** | **Resources** | **Objectives** | **Outcomes** |
| 1 |  | **Welcome/ 2nd Year Summer Exams Feedback/ Outline of the Year/CBA 2 Discussion** | * Business Website * Schoology * Curriculum Online Website | * Return of SecondYear Summer Exams * Feedback from exam and corrections * Outline of Third Year on website and introduction to Classroom Based Assessment 1 |  |
| 1/2/3 | 25 | **Household Budgeting** | * Business Website * YouTube * Handouts * Calculator * Pair Work * Sporcle * Kahoot * Class Discussion * Test | * Managing Personal Finance * Revision of Income and Expenditure * The importance of budgeting for me * Prepare different types of household budgets * Analyse and Interpret Budgets including surplus and Deficits and give advice | 1.1  1.2  1.12  1.13 |
| 4 | 26 | **Your Consumer Responsibilities- Ethical Shopping** | * Business Website * YouTube * Google Research * Sporcle * Kahoot * Class Discussion * Student research | * What is ethical shopping? * How my choices and behaviour affect others? * How to be a responsible consumer | 1.1  1.7  1.9  1.10  2.5 |
| 5/6/7 | 27 | **Bookkeeping and Record Keeping** | * Business Website * Handouts * Calculator * Pair Work | * The importance of keeping accounts for a business * How businesses monitor income and expenditure * How is an analysed cash book used in business * Prepare and interpret ledgers and trial balances | 2.12 |
| 8/9 | 28 | **Business Documents and Business Transactions** | * Business Website * Handouts * Calculator * Pair Work * Class discussion * Sporcle | * Why documents are important for businesses * The importance of effective purchasing * What documents are used when buying and selling goods | 2.10 |
|  |  | **Midterm and Revision Handout** |  |  |  |
| 10 |  | **Correction of Midterm work, Wage Slips Revision for Exam** |  |  |  |
| 11 |  | **November Exams** |  |  |  |
| **12/13/14/15** |  | **CBA 2** |  |  |  |
| 16 | 29 | **Business Ratios** | * Business Website * Handouts * Calculator * Pair Work * Class discussion * Sporcle | * Stakeholders and their interest in business performance * How should financial performance be assessed? * How is profitability/liquidity/gearing assessed? * Presenting results using bar charts and pie charts | 1.12  2.7  2.13 |
|  |  | **Christmas Break including Revision Work** |  |  |  |
| 17 | 30 | **Business ICT** | * Business Website * YouTube * Handouts * Pair Work * Sporcle * Kahoot * Class Discussion | * What is business ICT? * The use of Business ICT * How does ICT help a business? * The risks of ICT for business | 2.6 |
| 18/19 | 31 | **Economic Systems** | * Business Website * YouTube * Handouts * Pair Work * Sporcle * Kahoot * Class Discussion | * Economy definition * The different Economic Systems * How does an economy work? | 3.1  3.2  3.9  3.10  3.11 |
| 20 |  | **Mocks Revision** |  |  |  |
| 20/21 |  | **MOCKS** |  |  |  |
| 22 |  | **Return of Mock Exams to students and go over exam** |  |  |  |
| 23 |  | **Midterm Break and Revision Work** |  |  |  |
| 24/25 | 32 | **Ireland: The Government and The Economy Revisited to include types of Government Policy** | * Business Website * YouTube * Newspapers * Handouts * Pair Work * Sporcle * Kahoot * Class Discussion | * Why governments intervene in an economy * Government Current and Capital Income and Expenditures and their importance * The different policies: Fiscal, Monetary, and Regulatory, and their impact on the Irish Economy | 3.1  3.2  3.4  3.5  3.7  3.8  3.9  3.10  3.11 |
| 26/27 | 33 | **International Trade** | * Business Website * YouTube * Newspapers * Internet * Rte.ie * Handouts * Pair Work * Sporcle * Kahoot * Class Discussion | * Why does Ireland trade internationally? * Visible and Invisible Trade- the importance to Ireland * Balance of Trade and Balance of Payments- what we do with a surplus/deficit * The challenges of International Trade | 3.1  3.7  3.8  3.10 |
| 28 | 34 | **Globalisation and Transnational Companies** | * Business Website * YouTube * Newspapers * Internet * Rte.ie * Handouts * Pair Work * Sporcle * Kahoot * Class Discussion | * What is a global business? * What is a transnational business? * Why do these businesses set up in Ireland? * The positive and negative effects of these businesses in Ireland | 3.6  3.7  3.10 |
| 29 | 35 | **The EU, Ireland, and Brexit** | * Business Website * YouTube * Newspapers * Internet * Rte.ie * Handouts * Pair Work * Sporcle * Kahoot * Class Discussion | What is the European Union?  The Euro and what it means for Ireland  The positives and negatives of EU membership  Brexit: The effects for the EU and Ireland | 3.6  3.7  3.10 |
| **30+** |  | **Easter Break and Revision** |  |  | 3.6  3.7  3.10  3.11 |