**Please note\*: Learning Outcomes will run concurrent with 37 relevant outcomes as part of new Junior Certificate Business course**

**New Junior Certificate Business: Third Year Scheme 2019/2020**

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| **Week** | **Chapter** | **Topic** | **Resources** | **Objectives** | **Outcomes** |
| 1 |  | **Welcome/ 2nd Year Summer Exams Feedback/ Outline of the Year/CBA 2 Discussion** | * Business Website * Schoology * Curriculum Online Website | * Return of Second Year Summer Exams * Feedback from exam and corrections * Outline of Third Year on website and introduction to Classroom Based Assessment 1 |  |
|  |  |  | **PERSONAL FINANCE 3** |  |  |
| 1/2/3 | 25 | **Household Budgeting** | * Business Website * KWL * Handouts * Calculator * Pair Work * Class Discussion * Calculator * Flanders sample question | * Managing Personal Finance * Revision of Income and Expenditure * The importance of budgeting for me * Prepare different types of household budgets * Analyse and Interpret Budgets including surplus and Deficits and give advice | 1.1  1.2  1.12  1.13 |
| 4 | 26 | **Your Consumer Responsibilities- Ethical Shopping** | * Business Website * YouTube * Research Task | * What is ethical shopping? * How my choices and behaviour affect others? * How can we and businesses be responsible | 1.1  1.7  1.9  1.10  2.5 |
|  |  |  | **ENTERPRISE 3** |  |  |
| 5/6/7 | 27 | **Bookkeeping and Record Keeping** | * Business Website * Handouts * Calculator * Pair Work * Sample Questions * 2019 Junior Cert Question | * The importance of keeping accounts for a business * How businesses monitor income and expenditure * How is an analysed cash book used in business * Prepare and interpret ledgers and trial balances | 2.12 |
| 8 | 28 | **Business Documents and Business Transactions** | * Business Website * Handouts * Calculator * Pair Work * Class discussion * Sporcle | * Why documents are important for businesses * The importance of effective purchasing * What documents are used when buying and selling goods | 2.10 |
|  |  |  | **MIDTERM REVISION** |  |  |
| 9 | 29 | **Business ICT** | * Business Website * YouTube * Class Discussion * GDPR Cases * Relate to DML Module | * What is business ICT? * The advantages and disadvantages of ICT in Business * GDPR | 2.6 |
| **10/11/12/13** | **Dates TBC** |  | **CBA PLANNING AND EVALUATION** |  |  |
|  |  |  | **CHRISTMAS EXAMS AND REVISION** |  |  |
|  |  |  | **ECONOMICS 3** |  |  |
| 14 | 30 | **Economic Systems and Economic Growth** | * Business Website * YouTube * Handouts * Pair Work * Sporcle * Kahoot * Class Discussion | * Economy definition * The different Economic Systems * How does an economy work? * The Economic Cycle * Examining the Irish economy- Celtic Tiger and recovery | 3.1  3.2  3.9  3.10  3.11 |
| 15/16/17 |  |  | **MOCKS AND REVISION INCLUDING FEEDBACK** |  |  |
|  |  |  | **MIDTERM BREAK** |  |  |
| 18 | 31 | **Taxation in Ireland** | * Business Website * YouTube * Newspapers * Handouts * Rte.ie | * Different types of taxes in an economy * Direct vs. Indirect Taxes * Taxes from a financial, social, legal, and ethical perspective | 3.2  3.4  3.5  3.11 |
| 19/20 | 32 | **Ireland: The Government and The Economy** | * Business Website * YouTube * Newspapers * Handouts * Pair Work * Sporcle * Kahoot * Class Discussion | * Why governments intervene in an economy * Government Current and Capital Income and Expenditures and their importance * The different policies: Fiscal, Monetary, and Regulatory, and their impact on the Irish Economy * Preparing a government budget | 3.1  3.2  3.4  3.5  3.7  3.8  3.9  3.10  3.11 |
| 21/22\* | 33 | **The EU, Ireland, and Brexit** | * Business Website * YouTube * Newspapers * Internet * Rte.ie * Handouts * Pair Work * Sporcle * Kahoot * Class Discussion | * What is the European Union? * The Euro and what it means for Ireland * The positives and negatives of EU membership * Brexit: The effects for the EU and Ireland | 3.6  3.7  3.10 |
| 22\*/23 | 34 | **International Trade** | * Business Website * YouTube * Newspapers * Internet * Rte.ie * Handouts * Pair Work * Sporcle * Class Discussion | * Why does Ireland trade internationally? * Visible and Invisible Trade- the importance to Ireland * Calculating the Balance of Trade and Balance of Payments- what we do with a surplus/deficit * The challenges of International Trade | 3.1  3.7  3.8  3.10 |
|  |  |  | **EASTER BREAK AND REVISION** |  |  |
| 24/25 | 35 | **Globalisation and Transnational Companies** | * Business Website * YouTube * Newspapers * Internet * Rte.ie * Handouts * Pair Work * Sporcle * Kahoot * Class Discussion | * What is a global business? * What is a transnational business? * Why do these businesses set up in Ireland? * The positive and negative effects of these businesses in Ireland | 3.6  3.7  3.10 |
| **26+** |  |  | **REVISION AND PREPERATION FOR JUNIOR CERT EXAMS** |  |  |