|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Week** | **Chapter****Please note\*: Learning Outcomes will run concurrent with 37 relevant outcomes as part of new Junior Certificate Business course** | **Topic****New Junior Certificate Business: Second Year Scheme 2020/2021** | **Resources** | **Objectives** | **Outcomes** |
| Sep |  | **Welcome/ Outline of the Year** | * Business Website
* Schoology
 | * Outline of Second Year and introduction to Classroom Based Assessment 1
 |  |
|  |  |  | **PERSONAL FINANCE 2** |  |  |
| Sep | 14 | **Personal Insurance** | * Business Website
* Schoology
* YouTube
* Handouts
* Internet
* Class Discussion
* Class Test
* Kahoot/Sporcle/Forms
 | * The difference between insurance and assurance for us as consumers
* Key terms associated with insurance
* Types of insurance for us
* The Principals of Insurance
* The costs of insurance- working them out
* The risks of not having insurance or under insurance (average clause)
 | 1.21.6 |
| Sep | 15 | **Saving and Investing Your Money** | * Business Website
* Schoology
* Handouts
* How To Be Good With Money-Episode
* Class Test
* Sporcle/Forms
 | * Difference between saving/ investing
* Reasons why we would save or invest
* The places where we can save or invest our money
* Calculating simple/ compound interest and make recommendations
* When investments go bad-the risk
 | 1.21.31.51.8 |
| Oct | 16 | **Borrowing Money** | * Business Website
* YouTube
* Peer Teaching Exercises
* Class Discussions
* Sporcle/Forms
* How To Be Good With Money- Clip
 | * Why Borrow?
* The Wise Borrower
* The Cost of Borrowing- Working out APR v Flat Rate of interest for us as consumers and make recommendations
* Sources of Finance and how they affect us as consumers
* What happens if I can’t repay my loans- the risk
 | 1.21.51.8 |
| Oct | 17 | **Working Out Your Wages and Paying Tax- Part 1** | * Business Website
* Peer Teaching Exercises
* Class Discussions
* YouTube
* Kahoot
* Sporcle/Forms
 | * What a wage slip looks like
* How we calculate our pay
* The different types of pay and working them out
* The deductions that we pay from our wage slip and what they are used for
* Taxes: Statutory from the Wage Slip and other Consumer Taxes
* Non- Statutory Deductions
 | 1.11.21.41.11 |
|  |  |  | **OCTOBER MIDTERM** |  |  |
| Nov | 17 | **Working Out Your Wages and Paying Tax- Part 2** | * Business Website
* Peer Teaching
* Class Discussions
* YouTube
* YouTube Tutorial
* Test- part of in-house exams
 | * Calculate the working of a wage slip
* Interpret a wage slip and make recommendations
 | 1.11.21.41.11 |
|  |  |  | **IN-HOUSE ASSESSMENTS** |  |  |
|  |  |  | **ENTERPRISE 2** |  |  |
| Nov | 18 | **Forms of Business Ownership** | * Business Website
* YouTube
* Worksheets
* KWL
* Class Discussions
* Sporcle/Forms Quiz
 | * Differentiate the different Forms of Ownership for Businesses
* Identify Advantages and Disadvantages of operating the different Forms of Business
* Identify local examples
* Link to CBA 1
 | 2.12.22.5 |
| Dec | 19 | **Business Finance** | * Business Website
* YouTube
* Class Discussion
* Sporcle/Forms Quiz
 | * Why a business needs Finance
* Internal v External Finance- The choice for business owners
* Short Term/Medium Term/Long Term Finance for a Business
* Debtors v Creditors- why we need to be wise!
* Finance and Loans
* Link to CBA 1
 | 2.11 |
| Dec | 20 | **Planning a Business Strategy and Cash Flow Forecasts** | * Business Website
* Handouts
* Peer Teaching
* YouTube Tutorial
 | * Interpret the headings of a business plan and their importance
* Why Business Plans need to be SMART
* Be able to draw up a Business Plan
* Construct a Cash Flow Forecast
* Interpret the Headings of a Cash Flow Forecast and Analyse the results- what advice would you give?
* Link to CBA 1
 | 2.22.72.82.92.11 |
|  |  |  |  **CHRISTMAS BREAK** |  |  |
| Jan | 21 | **Bookkeeping and Record Keeping** | * Business Website
* Handouts
* Calculator
* YouTube
* Pair Work
* Sample Questions
* 2019 Junior Cert Question
* Sporcle/Forms
* Teacher Video
 | * The importance of keeping accounts for a business
* How businesses monitor income and expenditure
* How is an analysed cash book used in business
* Prepare and interpret ledgers and trial balances
 | 2.12 |
| Feb | 22 | **Business Documents and Business Transactions** | * Business Website
* Handouts
* Calculator
* Pair Work
* Class discussion
* Sporcle/Forms
 | * Why documents are important for businesses
* The importance of effective purchasing
* What documents are used when buying and selling goods
* How to prepare an Invoice
 | 2.10 |
|  |  |  | **MIDTERM** |  |  |
| Feb | 23 | **Business ICT** | * Business Website
* YouTube
* Class Discussion
* GDPR Cases
* Relate to DML Module
* Sporcle/Forms
 | * What is business ICT?
* The advantages and disadvantages of ICT in Business
* GDPR
* Types of ICT available to business
 | 2.6 |
| Feb/March | **\* Dates TBC** |  | **CBA 1 Planning and Evaluation- 4 Week Project** |  |  |
|  |  |  | **EASTER BREAK** |  |  |
|  |  |  | **ECONOMICS 2** |  |  |
| Apr | 23 | **Consumers and Utility** | * Website
* YouTube
* Class Examples
* Personal Utility Test
* Biscuits
* Calculator
* Sporcle/Forms
 | * Present a utility table
* Utility using biscuits in class- will my level change the more I consume?
 | 1.11.73.13.3 |
| Apr | 23 | **Demand and Supply** | * Website
* YouTube
* Class Examples
* Handouts
* Class Discussion
* Sporcle/Forms
 | * Illustrate the law of demand and supply on diagrams
* Work on a class example using prices of water
* Discuss the factors that affect the shift in supply and demand
* Illustrate the point of Market Equilibrium
 | 1.13,33.10 |
| May | 24 | **Market Structures** | * Website
* YouTube
* Class Examples
* Handouts
* Class Discussion
* Sporcle/Forms
 | * Record and discuss what a market is and the markets effect on us as consumers
* The different types of Market Structures
* How prices affect markets
 | 3.13.33.10 |
| **May** |  |  | **REVISION FOR EXAMS** |  |  |