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| **Week** | **Chapter**  **Please note\*: Learning Outcomes will run concurrent with 37 relevant outcomes as part of new Junior Certificate Business course** | **Topic**  **New Junior Certificate Business: Second Year Scheme 2020/2021** | **Resources** | **Objectives** | **Outcomes** |
| Sep |  | **Welcome/ Outline of the Year** | * Business Website * Schoology | * Outline of Second Year and introduction to Classroom Based Assessment 1 |  |
|  |  |  | **PERSONAL FINANCE 2** |  |  |
| Sep | 14 | **Personal Insurance** | * Business Website * Schoology * YouTube * Handouts * Internet * Class Discussion * Class Test * Kahoot/Sporcle/Forms | * The difference between insurance and assurance for us as consumers * Key terms associated with insurance * Types of insurance for us * The Principals of Insurance * The costs of insurance- working them out * The risks of not having insurance or under insurance (average clause) | 1.2  1.6 |
| Sep | 15 | **Saving and Investing Your Money** | * Business Website * Schoology * Handouts * How To Be Good With Money-Episode * Class Test * Sporcle/Forms | * Difference between saving/ investing * Reasons why we would save or invest * The places where we can save or invest our money * Calculating simple/ compound interest and make recommendations * When investments go bad-the risk | 1.2  1.3  1.5  1.8 |
| Oct | 16 | **Borrowing Money** | * Business Website * YouTube * Peer Teaching Exercises * Class Discussions * Sporcle/Forms * How To Be Good With Money- Clip | * Why Borrow? * The Wise Borrower * The Cost of Borrowing- Working out APR v Flat Rate of interest for us as consumers and make recommendations * Sources of Finance and how they affect us as consumers * What happens if I can’t repay my loans- the risk | 1.2  1.5  1.8 |
| Oct | 17 | **Working Out Your Wages and Paying Tax- Part 1** | * Business Website * Peer Teaching Exercises * Class Discussions * YouTube * Kahoot * Sporcle/Forms | * What a wage slip looks like * How we calculate our pay * The different types of pay and working them out * The deductions that we pay from our wage slip and what they are used for * Taxes: Statutory from the Wage Slip and other Consumer Taxes * Non- Statutory Deductions | 1.1  1.2  1.4  1.11 |
|  |  |  | **OCTOBER MIDTERM** |  |  |
| Nov | 17 | **Working Out Your Wages and Paying Tax- Part 2** | * Business Website * Peer Teaching * Class Discussions * YouTube * YouTube Tutorial * Test- part of in-house exams | * Calculate the working of a wage slip * Interpret a wage slip and make recommendations | 1.1  1.2  1.4  1.11 |
|  |  |  | **IN-HOUSE ASSESSMENTS** |  |  |
|  |  |  | **ENTERPRISE 2** |  |  |
| Nov | 18 | **Forms of Business Ownership** | * Business Website * YouTube * Worksheets * KWL * Class Discussions * Sporcle/Forms Quiz | * Differentiate the different Forms of Ownership for Businesses * Identify Advantages and Disadvantages of operating the different Forms of Business * Identify local examples * Link to CBA 1 | 2.1  2.2  2.5 |
| Dec | 19 | **Business Finance** | * Business Website * YouTube * Class Discussion * Sporcle/Forms Quiz | * Why a business needs Finance * Internal v External Finance- The choice for business owners * Short Term/Medium Term/Long Term Finance for a Business * Debtors v Creditors- why we need to be wise! * Finance and Loans * Link to CBA 1 | 2.11 |
| Dec | 20 | **Planning a Business Strategy and Cash Flow Forecasts** | * Business Website * Handouts * Peer Teaching * YouTube Tutorial | * Interpret the headings of a business plan and their importance * Why Business Plans need to be SMART * Be able to draw up a Business Plan * Construct a Cash Flow Forecast * Interpret the Headings of a Cash Flow Forecast and Analyse the results- what advice would you give? * Link to CBA 1 | 2.2  2.7  2.8  2.9  2.11 |
|  |  |  | **CHRISTMAS BREAK** |  |  |
| Jan | 21 | **Bookkeeping and Record Keeping** | * Business Website * Handouts * Calculator * YouTube * Pair Work * Sample Questions * 2019 Junior Cert Question * Sporcle/Forms * Teacher Video | * The importance of keeping accounts for a business * How businesses monitor income and expenditure * How is an analysed cash book used in business * Prepare and interpret ledgers and trial balances | 2.12 |
| Feb | 22 | **Business Documents and Business Transactions** | * Business Website * Handouts * Calculator * Pair Work * Class discussion * Sporcle/Forms | * Why documents are important for businesses * The importance of effective purchasing * What documents are used when buying and selling goods * How to prepare an Invoice | 2.10 |
|  |  |  | **MIDTERM** |  |  |
| Feb | 23 | **Business ICT** | * Business Website * YouTube * Class Discussion * GDPR Cases * Relate to DML Module * Sporcle/Forms | * What is business ICT? * The advantages and disadvantages of ICT in Business * GDPR * Types of ICT available to business | 2.6 |
| Feb/  March | **\* Dates TBC** |  | **CBA 1 Planning and Evaluation- 4 Week Project** |  |  |
|  |  |  | **EASTER BREAK** |  |  |
|  |  |  | **ECONOMICS 2** |  |  |
| Apr | 23 | **Consumers and Utility** | * Website * YouTube * Class Examples * Personal Utility Test * Biscuits * Calculator * Sporcle/Forms | * Present a utility table * Utility using biscuits in class- will my level change the more I consume? | 1.1  1.7  3.1  3.3 |
| Apr | 23 | **Demand and Supply** | * Website * YouTube * Class Examples * Handouts * Class Discussion * Sporcle/Forms | * Illustrate the law of demand and supply on diagrams * Work on a class example using prices of water * Discuss the factors that affect the shift in supply and demand * Illustrate the point of Market Equilibrium | 1.1  3,3  3.10 |
| May | 24 | **Market Structures** | * Website * YouTube * Class Examples * Handouts * Class Discussion * Sporcle/Forms | * Record and discuss what a market is and the markets effect on us as consumers * The different types of Market Structures * How prices affect markets | 3.1  3.3  3.10 |
| **May** |  |  | **REVISION FOR EXAMS** |  |  |