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| **Week** | **Chapter**  **Please note\*: Learning Outcomes will run concurrent with 37 relevant outcomes as part of new Junior Certificate Business course** | **Topic**  **New Junior Certificate Business: Second Year Scheme** | **Resources** | **Objectives** | **Outcomes** |
| 1 |  | **Welcome/ 1st Year Summer Exams Feedback/ Outline of the Year** | * Business Website * Schoology * Curriculum Online Website | * Return of First Year Summer Exams * Feedback from exam and corrections * Outline of Second Year on website and introduction to Classroom Based Assessment 1 |  |
| 2/3 | 14 | **Personal Insurance** | * Business Website * Schoology * YouTube * Handouts * Internet * Class Discussion * Class Test * Think/Pair/Share * Kahoot * Sporcle | * The difference between insurance and assurance for us as consumers * The types of insurance for our personal needs * The Principals of Insurance when purchasing insurance * The risks of not having insurance or under insurance (average clause) * The costs of insurance- working them out | 1.2  1.6 |
| 4/5 | 15 | **Saving and Investing Your Money** | * Business Website * Schoology * YouTube * Handouts * Internet- Websites for saving and investing * Class Discussion * Class Test * Peer Teaching exercises * Kahoot * Sporcle | * The difference between saving and investing our money * Reasons why we would save or invest- our own life cycle * The places where we can save or invest our money * Calculating simple interest and compound interest for the consumer and make recommendations * When investments go good/bad- the risk * Identify different types of investment | 1.2  1.3  1.5  1.8 |
| 6/7 | 16 | **Borrowing Money** | * Business Website * YouTube * Peer Teaching Exercises * Class Discussions * Kahoot * Sporcle | * Why Borrow? * The Wise Borrower * The Cost of Borrowing- Working out APR v Flat Rate of interest for us as consumers and make recommendations * Sources of Finance and how they affect us as consumers * What happens if I can’t repay my loans- the risk | 1.2  1.5  1.8 |
| 8/9 | 17 | **Working Out Your Wages and Paying Tax** | * Business Website * Peer Teaching Exercises * Class Discussions * YouTube * Kahoot * Sporcle | * What a wage slip looks like * How we calculate our pay * The different types of pay and working them out * The deductions that we pay from our wage slip and what they are used for * Taxes: Statutory from the Wage Slip and other Consumer Taxes * Non- Statutory Deductions * Calculate the working of a wage slip * Interpret a wage slip and make recommendations | 1.1  1.2  1.4  1.11 |
|  |  | **Midterm** | Midterm Revision |  |  |
| 10 |  | **Revision Week** | * Website * Revision Worksheets * Kahoot * Sporcle |  |  |
| 11 |  | **November Exams** |  |  |  |
| 12 | 18 | **Business Finance** | * Business Website * YouTube * Class Discussion | * Why a business needs Finance * Internal v External Finance- The choice for business owners * Short Term/Medium Term/Long Term Finance for a Business * Debtors v Creditors- why we need to be wise! | 2.11 |
| 13/14 | 19 | **Business Cash Flow Forecasts** | * Business Website * Handouts * Peer Teaching * YouTube Tutorial | * Construct a Cash Flow Forecast * Interpret the Headings of a Cash Flow Forecast and Analyse the results | 2.11 |
| 15/16 | 20 | **The Business Plan – Link to CBA 1** | * Website * Brainstorm * Sample Business Plans * School Hall * Marketing materials * Survey Monkey | * Refresh knowledge of Marketing and Market Research * Interpret the headings of a business plan and their importance * Be able to draw up a Business Plan * Link topic to CBA 1 and organise a business event group project | 2.2  2.7  2.8  2.9 |
|  |  | **Christmas break** |  |  |  |
| 17/18/19/ 20 | 21 | **Final Accounts** | * Website * YouTube * Peer Teaching * Peer Learning * Group Work * Class Discussion * Handouts * Class Test * Practice Questions | * Accurately prepare, construct and solve Trading Profit and Loss, Appropriation and Balance Sheets * Detail the importance of these accounts for a Business * Differentiate Assets and Liabilities * Illustrate examples of Business Expenses * Identify how to calculate Gross Profit/Net Profit/ Retained Profit | 2.13 |
| 21 |  | **House Exams** |  |  |  |
|  |  | **Midterm** |  |  |  |
| 22/23 | 22 | **Business Ratios** | * Business Website * Handouts * Calculator * Pair Work * Class discussion * Sporcle | * Stakeholders and their interest in business performance * How should financial performance be assessed? * How is profitability/liquidity/gearing assessed? * Presenting results using bar charts and pie charts | 1.12  2.7  2.13 |
| 25/26/27/28 |  | **CBA 1 Planning and Evaluation** |  |  |  |
| 29/30 | 23 | **Consumers and Utility** | * Website * YouTube * Class Examples * Personal Utility Test * Sweets | * Discuss the characteristics of consumers * Link back to The Wise Consumer and Consumer Choices * Present a utility table * Utility using biscuits in class- does my level change the more I consume? | 1.1  1.7  3.1  3.3 |
| 30/31 | 24 | **Demand and Supply** | * Website * YouTube * Class Examples * Handouts * Class Discussion | * Illustrate the law of demand and supply on diagrams * Work on a class example using prices of water * Discuss the factors that affect the shift in supply and demand | 1.1  3,3  3.10 |
| 32/33 | 25 | **Market Structures** | * Website * YouTube * Class Examples * Handouts * Class Discussion | * Record and discuss what a market is and the markets effect on us as consumers * The different types of Market Structures * How prices affect markets | 3.1  3.3  3.10 |
| 33 + |  | **Revision/Exams** |  |  |  |