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| **Week** | **Chapter****Please note\*: Learning Outcomes will run concurrent with 37 relevant outcomes as part of new Junior Certificate Business course** | **Topic****New Junior Certificate Business: Second Year Scheme** | **Resources** | **Objectives** | **Outcomes** |
| 1 |  | **Welcome/ 1st Year Summer Exams Feedback/ Outline of the Year** | * Business Website
* Schoology
* Curriculum Online Website
 | * Return of First Year Summer Exams
* Feedback from exam and corrections
* Outline of Second Year on website and introduction to Classroom Based Assessment 1
 |  |
| 2/3 | 14 | **Personal Insurance** | * Business Website
* Schoology
* YouTube
* Handouts
* Internet
* Class Discussion
* Class Test
* Think/Pair/Share
* Kahoot
* Sporcle
 | * The difference between insurance and assurance for us as consumers
* The types of insurance for our personal needs
* The Principals of Insurance when purchasing insurance
* The risks of not having insurance or under insurance (average clause)
* The costs of insurance- working them out
 | 1.21.6 |
| 4/5  | 15 | **Saving and Investing Your Money** | * Business Website
* Schoology
* YouTube
* Handouts
* Internet- Websites for saving and investing
* Class Discussion
* Class Test
* Peer Teaching exercises
* Kahoot
* Sporcle
 | * The difference between saving and investing our money
* Reasons why we would save or invest- our own life cycle
* The places where we can save or invest our money
* Calculating simple interest and compound interest for the consumer and make recommendations
* When investments go good/bad- the risk
* Identify different types of investment
 | 1.21.31.51.8 |
| 6/7 | 16 | **Borrowing Money** | * Business Website
* YouTube
* Peer Teaching Exercises
* Class Discussions
* Kahoot
* Sporcle
 | * Why Borrow?
* The Wise Borrower
* The Cost of Borrowing- Working out APR v Flat Rate of interest for us as consumers and make recommendations
* Sources of Finance and how they affect us as consumers
* What happens if I can’t repay my loans- the risk
 | 1.21.51.8 |
| 8/9 | 17 | **Working Out Your Wages and Paying Tax** | * Business Website
* Peer Teaching Exercises
* Class Discussions
* YouTube
* Kahoot
* Sporcle
 | * What a wage slip looks like
* How we calculate our pay
* The different types of pay and working them out
* The deductions that we pay from our wage slip and what they are used for
* Taxes: Statutory from the Wage Slip and other Consumer Taxes
* Non- Statutory Deductions
* Calculate the working of a wage slip
* Interpret a wage slip and make recommendations
 | 1.11.21.41.11 |
|  |  | **Midterm** |  Midterm Revision |  |  |
| 10 |  | **Revision Week** | * Website
* Revision Worksheets
* Kahoot
* Sporcle
 |  |  |
| 11 |  | **November Exams** |  |  |  |
| 12 | 18 | **Business Finance** | * Business Website
* YouTube
* Class Discussion
 | * Why a business needs Finance
* Internal v External Finance- The choice for business owners
* Short Term/Medium Term/Long Term Finance for a Business
* Debtors v Creditors- why we need to be wise!
 | 2.11 |
| 13/14 | 19 | **Business Cash Flow Forecasts**  | * Business Website
* Handouts
* Peer Teaching
* YouTube Tutorial
 | * Construct a Cash Flow Forecast
* Interpret the Headings of a Cash Flow Forecast and Analyse the results
 | 2.11 |
| 15/16 | 20 | **The Business Plan – Link to CBA 1** | * Website
* Brainstorm
* Sample Business Plans
* School Hall
* Marketing materials
* Survey Monkey
 | * Refresh knowledge of Marketing and Market Research
* Interpret the headings of a business plan and their importance
* Be able to draw up a Business Plan
* Link topic to CBA 1 and organise a business event group project
 | 2.22.72.82.9 |
|  |  | **Christmas break** |  |  |  |
| 17/18/19/ 20 | 21 | **Final Accounts**  | * Website
* YouTube
* Peer Teaching
* Peer Learning
* Group Work
* Class Discussion
* Handouts
* Class Test
* Practice Questions
 | * Accurately prepare, construct and solve Trading Profit and Loss, Appropriation and Balance Sheets
* Detail the importance of these accounts for a Business
* Differentiate Assets and Liabilities
* Illustrate examples of Business Expenses
* Identify how to calculate Gross Profit/Net Profit/ Retained Profit
 | 2.13 |
| 21 |  | **House Exams** |  |  |  |
|  |  | **Midterm** |  |  |  |
| 22/23 | 22 | **Business Ratios** | * Business Website
* Handouts
* Calculator
* Pair Work
* Class discussion
* Sporcle
 | * Stakeholders and their interest in business performance
* How should financial performance be assessed?
* How is profitability/liquidity/gearing assessed?
* Presenting results using bar charts and pie charts
 | 1.122.72.13 |
| 25/26/27/28 |  | **CBA 1 Planning and Evaluation** |  |  |  |
| 29/30 | 23 | **Consumers and Utility** | * Website
* YouTube
* Class Examples
* Personal Utility Test
* Sweets
 | * Discuss the characteristics of consumers
* Link back to The Wise Consumer and Consumer Choices
* Present a utility table
* Utility using biscuits in class- does my level change the more I consume?
 | 1.11.73.13.3 |
| 30/31 | 24 | **Demand and Supply** | * Website
* YouTube
* Class Examples
* Handouts
* Class Discussion
 | * Illustrate the law of demand and supply on diagrams
* Work on a class example using prices of water
* Discuss the factors that affect the shift in supply and demand
 | 1.13,33.10 |
| 32/33 | 25 | **Market Structures** | * Website
* YouTube
* Class Examples
* Handouts
* Class Discussion
 | * Record and discuss what a market is and the markets effect on us as consumers
* The different types of Market Structures
* How prices affect markets
 | 3.13.33.10 |
| 33 + |  | **Revision/Exams** |  |  |  |