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| **Week** | **Chapter**  **Please note\*: Learning Outcomes will run concurrent with 37 relevant outcomes as part of new Junior Certificate Business course** | **Topic**  **New Junior Certificate Business: Second Year Scheme 2019/2020** | **Resources** | **Objectives** | **Outcomes** |
| 1 |  | **Welcome/ Outline of the Year** | * Business Website * Schoology * Curriculum Online Website | * Outline of Second Year and introduction to Classroom Based Assessment 1 |  |
|  |  |  | **PERSONAL FINANCE 2** |  |  |
| 2/3 | 14 | **Personal Insurance** | * Business Website * Schoology * YouTube * Handouts * Internet * Class Discussion * Class Test * Kahoot * Sporcle | * The difference between insurance and assurance for us as consumers * Key terms associated with insurance * Types of insurance for us * The Principals of Insurance * The costs of insurance- working them out * The risks of not having insurance or under insurance (average clause) | 1.2  1.6 |
| 4/5 | 15 | **Saving and Investing Your Money** | * Business Website * Schoology * YouTube * Handouts * Internet- Websites for saving and investing * Class Discussion * Class Test * RTE Player * Kahoot * Sporcle | * The difference between saving and investing our money * Reasons why we would save or invest- our own life cycle * The places where we can save or invest our money * Calculating simple interest and compound interest for the consumer and make recommendations * When investments go good/bad- the risk * Identify different types of investment | 1.2  1.3  1.5  1.8 |
| 6/7 | 16 | **Borrowing Money** | * Business Website * YouTube * Peer Teaching Exercises * Class Discussions * Kahoot * Sporcle | * Why Borrow? * The Wise Borrower * The Cost of Borrowing- Working out APR v Flat Rate of interest for us as consumers and make recommendations * Sources of Finance and how they affect us as consumers * What happens if I can’t repay my loans- the risk | 1.2  1.5  1.8 |
| 8 | 17 | **Working Out Your Wages and Paying Tax- Part 1** | * Business Website * Peer Teaching Exercises * Class Discussions * YouTube * Kahoot * Sporcle | * What a wage slip looks like * How we calculate our pay * The different types of pay and working them out * The deductions that we pay from our wage slip and what they are used for * Taxes: Statutory from the Wage Slip and other Consumer Taxes * Non- Statutory Deductions | 1.1  1.2  1.4  1.11 |
|  |  |  | **OCTOBER MIDTERM** |  |  |
| 9/10 | 17 | **Working Out Your Wages and Paying Tax- Part 2** | * Business Website * Peer Teaching * Class Discussions * YouTube * YouTube Tutorial * Test | * Calculate the working of a wage slip * Interpret a wage slip and make recommendations | 1.1  1.2  1.4  1.11 |
|  |  |  | **ENTERPRISE 2** |  |  |
| 11 | \*From First Year | **Chain of Production and Channels of Distribution** | * Business Website * Schoology * Trip to Coca- Cola Factory * YouTube * Handouts * Internet * Class Discussion * Think/Pair/Share | * The different sectors in the economy and their importance to the Irish economy * How a product is produced * The different channels of distribution that exist and they type of products associated with each * The chain of production and channels of distribution for the Coca-Cola Factory | 2.2  2.5 |
| 12 | 18 | **Forms of Buisness Ownership** | * Business Website * YouTube * Worksheets * KWL * Class Discussions | * Differentiate the different Forms of Ownership for Businesses * Identify Advantages and Disadvantages of operating the different Forms of Business * Identify local examples * Link to CBA 1 | 2.1  2.2  2.5 |
| 13 | 19 | **Business Finance** | * Business Website * YouTube * Class Discussion | * Why a business needs Finance * Internal v External Finance- The choice for business owners * Short Term/Medium Term/Long Term Finance for a Business * Debtors v Creditors- why we need to be wise! * Finance and Loans * Link to CBA 1 | 2.11 |
|  |  |  | **CHRISTMAS EXAMS AND REVISION** |  |  |
| 14/15 | 20 | **Planning a Business Strategy and Cash Flow Forecasts** | * Business Website * Handouts * Peer Teaching * YouTube Tutorial | * Interpret the headings of a business plan and their importance * Why Business Plans need to be SMART * Be able to draw up a Business Plan * Construct a Cash Flow Forecast * Interpret the Headings of a Cash Flow Forecast and Analyse the results * Link to CBA 1 | 2.2  2.7  2.8  2.9  2.11 |
| 16/17/18 | 21 | **Final Accounts 1/2/3** | * Website * YouTube * Peer Teaching * Peer Learning * Group Work * Class Discussion * Handouts * Class Test * Practice Questions | * Accurately prepare, construct and solve Income Statements and Statement of Financial Position * Detail the importance of these accounts for a Business * Differentiate Assets and Liabilities * Illustrate examples of Business Expenses * Identify how to calculate Gross Profit/Net Profit/ Closing Reserves | 2.13 |
|  |  |  | **MIDTERM** |  |  |
| 19/20\* | 21 | **Final Accounts 1/2/3** | * Website * YouTube * Peer Teaching * Peer Learning * Group Work * Class Discussion * Handouts * Class Test * Practice Questions | * Accurately prepare, construct and solve Income Statements and Statement of Financial Position * Detail the importance of these accounts for a Business * Differentiate Assets and Liabilities * Illustrate examples of Business Expenses * Identify how to calculate Gross Profit/Net Profit/ Closing Reserves | 2.13 |
| 20\*/21/22/23 | **\* Dates TBC** |  | **CBA 1 Planning and Evaluation** |  |  |
|  |  |  | **EASTER BREAK** |  |  |
| 24/25 | 22 | **Statement of Financial Position: Ratios** | * Business Website * Handouts * Calculator * Pair Work * Class discussion * Sporcle | * Stakeholders and their interest in business performance * How is Profitability/Liquidity/Solvency/Stock assessed * Presenting results using bar charts and pie charts | 1.12  2.7  2.13 |
|  |  |  | **ECONOMICS 2** |  |  |
| 25/26 | 23 | **Consumers and Utility** | * Website * YouTube * Class Examples * Personal Utility Test * Biscuits * Calculator | * Present a utility table * Utility using biscuits in class- does my level change the more I consume? | 1.1  1.7  3.1  3.3 |
| 27/28 | 23 | **Demand and Supply** | * Website * YouTube * Class Examples * Handouts * Class Discussion | * Illustrate the law of demand and supply on diagrams * Work on a class example using prices of water * Discuss the factors that affect the shift in supply and demand * Illustrate the point of Market Equilibrium | 1.1  3,3  3.10 |
| 29 | 24 | **Market Structures** | * Website * YouTube * Class Examples * Handouts * Class Discussion | * Record and discuss what a market is and the markets effect on us as consumers * The different types of Market Structures * How prices affect markets | 3.1  3.3  3.10 |
| **30+** |  |  | **REVISION FOR EXAMS** |  |  |