|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Week** | **Chapter****Please note\*: Learning Outcomes will run concurrent with 37 relevant outcomes as part of new Junior Certificate Business course** | **Topic****New Junior Certificate Business: Second Year Scheme 2019/2020** | **Resources** | **Objectives** | **Outcomes** |
| 1 |  | **Welcome/ Outline of the Year** | * Business Website
* Schoology
* Curriculum Online Website
 | * Outline of Second Year and introduction to Classroom Based Assessment 1
 |  |
|  |  |  | **PERSONAL FINANCE 2** |  |  |
| 2/3 | 14 | **Personal Insurance** | * Business Website
* Schoology
* YouTube
* Handouts
* Internet
* Class Discussion
* Class Test
* Kahoot
* Sporcle
 | * The difference between insurance and assurance for us as consumers
* Key terms associated with insurance
* Types of insurance for us
* The Principals of Insurance
* The costs of insurance- working them out
* The risks of not having insurance or under insurance (average clause)
 | 1.21.6 |
| 4/5  | 15 | **Saving and Investing Your Money** | * Business Website
* Schoology
* YouTube
* Handouts
* Internet- Websites for saving and investing
* Class Discussion
* Class Test
* RTE Player
* Kahoot
* Sporcle
 | * The difference between saving and investing our money
* Reasons why we would save or invest- our own life cycle
* The places where we can save or invest our money
* Calculating simple interest and compound interest for the consumer and make recommendations
* When investments go good/bad- the risk
* Identify different types of investment
 | 1.21.31.51.8 |
| 6/7 | 16 | **Borrowing Money** | * Business Website
* YouTube
* Peer Teaching Exercises
* Class Discussions
* Kahoot
* Sporcle
 | * Why Borrow?
* The Wise Borrower
* The Cost of Borrowing- Working out APR v Flat Rate of interest for us as consumers and make recommendations
* Sources of Finance and how they affect us as consumers
* What happens if I can’t repay my loans- the risk
 | 1.21.51.8 |
| 8 | 17 | **Working Out Your Wages and Paying Tax- Part 1** | * Business Website
* Peer Teaching Exercises
* Class Discussions
* YouTube
* Kahoot
* Sporcle
 | * What a wage slip looks like
* How we calculate our pay
* The different types of pay and working them out
* The deductions that we pay from our wage slip and what they are used for
* Taxes: Statutory from the Wage Slip and other Consumer Taxes
* Non- Statutory Deductions
 | 1.11.21.41.11 |
|  |  |  | **OCTOBER MIDTERM** |  |  |
| 9/10 | 17 | **Working Out Your Wages and Paying Tax- Part 2** | * Business Website
* Peer Teaching
* Class Discussions
* YouTube
* YouTube Tutorial
* Test
 | * Calculate the working of a wage slip
* Interpret a wage slip and make recommendations
 | 1.11.21.41.11 |
|  |  |  | **ENTERPRISE 2** |  |  |
| 11 | \*From First Year | **Chain of Production and Channels of Distribution** | * Business Website
* Schoology
* Trip to Coca- Cola Factory
* YouTube
* Handouts
* Internet
* Class Discussion
* Think/Pair/Share
 | * The different sectors in the economy and their importance to the Irish economy
* How a product is produced
* The different channels of distribution that exist and they type of products associated with each
* The chain of production and channels of distribution for the Coca-Cola Factory
 | 2.22.5 |
| 12 | 18 | **Forms of Buisness Ownership** | * Business Website
* YouTube
* Worksheets
* KWL
* Class Discussions
 | * Differentiate the different Forms of Ownership for Businesses
* Identify Advantages and Disadvantages of operating the different Forms of Business
* Identify local examples
* Link to CBA 1
 | 2.12.22.5 |
| 13 | 19 | **Business Finance** | * Business Website
* YouTube
* Class Discussion
 | * Why a business needs Finance
* Internal v External Finance- The choice for business owners
* Short Term/Medium Term/Long Term Finance for a Business
* Debtors v Creditors- why we need to be wise!
* Finance and Loans
* Link to CBA 1
 | 2.11 |
|  |  |  | **CHRISTMAS EXAMS AND REVISION** |  |  |
| 14/15 | 20 | **Planning a Business Strategy and Cash Flow Forecasts** | * Business Website
* Handouts
* Peer Teaching
* YouTube Tutorial
 | * Interpret the headings of a business plan and their importance
* Why Business Plans need to be SMART
* Be able to draw up a Business Plan
* Construct a Cash Flow Forecast
* Interpret the Headings of a Cash Flow Forecast and Analyse the results
* Link to CBA 1
 | 2.22.72.82.92.11 |
| 16/17/18 | 21 | **Final Accounts 1/2/3** | * Website
* YouTube
* Peer Teaching
* Peer Learning
* Group Work
* Class Discussion
* Handouts
* Class Test
* Practice Questions
 | * Accurately prepare, construct and solve Income Statements and Statement of Financial Position
* Detail the importance of these accounts for a Business
* Differentiate Assets and Liabilities
* Illustrate examples of Business Expenses
* Identify how to calculate Gross Profit/Net Profit/ Closing Reserves
 | 2.13 |
|  |  |  | **MIDTERM** |  |  |
| 19/20\* | 21 | **Final Accounts 1/2/3** | * Website
* YouTube
* Peer Teaching
* Peer Learning
* Group Work
* Class Discussion
* Handouts
* Class Test
* Practice Questions
 | * Accurately prepare, construct and solve Income Statements and Statement of Financial Position
* Detail the importance of these accounts for a Business
* Differentiate Assets and Liabilities
* Illustrate examples of Business Expenses
* Identify how to calculate Gross Profit/Net Profit/ Closing Reserves
 | 2.13 |
| 20\*/21/22/23 | **\* Dates TBC** |  | **CBA 1 Planning and Evaluation** |  |  |
|  |  |  | **EASTER BREAK** |  |  |
| 24/25 | 22 | **Statement of Financial Position: Ratios** | * Business Website
* Handouts
* Calculator
* Pair Work
* Class discussion
* Sporcle
 | * Stakeholders and their interest in business performance
* How is Profitability/Liquidity/Solvency/Stock assessed
* Presenting results using bar charts and pie charts
 | 1.122.72.13 |
|  |  |  | **ECONOMICS 2** |  |  |
| 25/26 | 23 | **Consumers and Utility** | * Website
* YouTube
* Class Examples
* Personal Utility Test
* Biscuits
* Calculator
 | * Present a utility table
* Utility using biscuits in class- does my level change the more I consume?
 | 1.11.73.13.3 |
| 27/28 | 23 | **Demand and Supply** | * Website
* YouTube
* Class Examples
* Handouts
* Class Discussion
 | * Illustrate the law of demand and supply on diagrams
* Work on a class example using prices of water
* Discuss the factors that affect the shift in supply and demand
* Illustrate the point of Market Equilibrium
 | 1.13,33.10 |
| 29 | 24 | **Market Structures** | * Website
* YouTube
* Class Examples
* Handouts
* Class Discussion
 | * Record and discuss what a market is and the markets effect on us as consumers
* The different types of Market Structures
* How prices affect markets
 | 3.13.33.10 |
| **30+** |  |  | **REVISION FOR EXAMS** |  |  |